

# 2010 APICS 6-Packed Supply Chain Conference – Speaker Bios

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Alan L. Milliken CFPIM, CIRM, CSCP, CPF  
**Business Process Education Manager at BASF Corporation**  
**Email:** alan.milliken@basf.com **Phone:** 973-978-5239

Alan Milliken is a member of BASF Corporation's Business Process Solutions group. Alan has over 20 years experience in manufacturing including production, logistics, quality & process control, industrial engineering, operations planning, and operator training. During the past 15 years he has served as a business consultant and educator specializing in supply chain & operations management. At BASF, he has participated in major re-engineering of business processes, integrations of acquired businesses, and process improvement projects.

Alan has also taught APICS CPIM (Production & Inventory Management) courses for the past 15 years. In addition to teaching at BASF, he has taught for such firms as Tiffany & Co., Intel, Lucent Technologies, Allied Signal, and Gulfstream Airplanes. Alan served as a Subject Matter Expert (SME) on the teams that developed the Certified Supply Chain Professional program for APICS and the Certified Professional Forecaster (CPF) program for the Institute of Business Forecasting. He holds an engineering degree from Auburn University and an MBA from Clemson University.

Atul Tripathi CPIM  
**Manufacturing Process Engineer at National Oilwell Varco**  
**Email:** atul.tripathi@nov.com **Phone:** 713-937-5768

Atul recently completed his second year with National Oilwell Varco's Pressure Control Group in Houston, TX. He works in Process Improvement Group, focusing on process improvement projects in different areas of the facility including, manufacturing and supply chain.

After completing his bachelor's in Manufacturing Engineering from India, Atul worked with India's largest automaker, Tata Motors, as a Design Engineer for two years. Atul has masters in Industrial Engineering and Engineering Management from University of Wisconsin, Madison. While working towards his master's degrees, Atul worked as a project assistant at the Center for Quick Response Manufacturing, where he conducted lead time reduction projects with nine different companies in Midwest region.

Atul's areas of interest include operations management and change management. He is also active in promoting CPIM certifications in NOV's Houston facilities.

Bob Forshay CPIM, CIRM, CSCP, CLM  
**Vice President with Transformance Advisors**  
**Email:** bforshay@emailta.com **Phone:** 303-451-7978

Bob Forshay, a Certified Lean Master and supply chain management professional is an expert in training and implementing Lean supply chain improvements. Bob's leadership and experience supporting EMC, Dell, McDATA, Fischer Imaging, Micro Motion, CMS, HP, Teledyne-Waterpik, Kodak, Lexmark, PTA Corp, B/E Aerospace, and Woodward Governor.

Drawing on 22 years experience in leadership roles in manufacturing, supply chain and project management Bob's guidance and support has helped many firms realize significant gains through implementing Lean transformations.

As Vice President with Transformance Advisors, Bob delivers education, training and thought leadership to help companies achieve and maintain a competitive advantage. As a frequent speaker at local, regional and international events, Bob has a passion for Lean focused topics with a wide ranging interest and application where gaining the competitive advantage is the goal #1.

Bob is a Past President for APICS NoCo Chapter in Colorado and is currently the Value Stream Manager for the Certified Production and Inventory Manager or CPIM program. Bob is an active member of APICS, Operations Management, SME, Society of Manufacturing Engineers & also with ISCEA, International Supply Chain

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Education Alliance. Bob is a regular provider of training in professional and personal development programs nationally.

“Bob” Robert Kohankie CFPIM, CIRM, CSCP

**APICS & Business Concepts Educator / System Trainer / Consultant / Adjunct Professor**

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Business, e-business systems, Enterprise-wide Project Management and Implementation  
Business Process / Lean Improvement / Supply Chain Integration / e-commerce / Enterprise Resource Planning (ERP), to maximize the usefulness of business systems for companies and organizations.

**Industry experience includes:** Health Care and Medical Products, Automotive, Textile / Apparel, Oil Field Equipment / Services, Energy / Chemical, Steel / Aluminum / Non-ferrous (production, processing, service centers), Capital Equipment / Industrial Products, DOD, Aerospace & Defense, Electrical / High Tech / Electronics, Consumer Goods, Printing, Flexible Packaging, Utilities, Construction, Re-Manufacturing & Overhaul Projects.

**Process experience includes:** custom & high volume assembly, ferrous / non-ferrous metals: machining, stamping, welding, heat treating, painting, plating, forging, cold heading; plastic forming, printing, injection molding, ship construction / overhaul / repair.

**Education and Affiliations:**

- BS in Industrial Management and Accounting, Miami University, Oxford, Ohio,
- MBA, Babson College, Babson Park, MA,
- American Production and Inventory Control Society: 1971 ---- present

**Thought Leadership:**

- Speaker at various International Conferences: American Production and Inventory Control Society (APICS) 1973 –2010; IEEE/CWA and EIC/EMCW: 1988-1994
- Adjunct professor: University of Dallas, Irving, TX; University of North Texas, Denton, TX; Amber (now Amberton) University, Dallas, TX; Collin County Community College, Plano, TX; Cedar Valley College, Lancaster, TX; Grayson County Community College, Denison, TX; Texarkana College, Texarkana, TX

**International:** Canada, Mexico, England, Malaysia, Europe

**Military:** Lt. Commander, USNR, Retired, Vietnam Veteran, Submarine Qualified

Brian Storrs, CPA

**JD Edwards Account Executive – MSS Technologies**

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Brian Storrs currently works at MSS as a JD Edwards Account Executive. Prior to working as an Account Executive Brian was a Senior Financial Implementation Consultant for MSS and has over 10 years of JD Edwards consulting experience. As a certified CPA, Brian has a strong understanding of finance and accounting. For the last 15 years Brian has helped clients identify the proper financial solutions to make their business a profitable one.

Bryan Dodge

**Bryan Dodge and Dodge Development, Inc.**

**Phone:** 800-473-1698

Professional speaker, radio personality, and author Bryan Dodge probably holds the record of being the busiest communicator in America. For over 20 years, he has been a popular choice for corporate events, conferences, and conventions. Last year alone he made well over 250 speaking appearances all across the United States and Canada. His inspirational keynotes are on the subjects of personal and professional development, success

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habits of the wealthy, and leadership principles. The underlying thesis of all of Bryan Dodge's teachings is that "Life is too short not to be happy, and life is too long not to do well." His programs are designed to accelerate your personal and professional growth and produce the favorable results you're looking for in life.

The Good Life Rules: Eight Keys to Being Your Best at Work and at Play is his latest book, and is published by McGraw-Hill. He is also the author of three professional development audio programs, How to Build a Better You, How to Build a Complete Sales Person, and How to Build a Purpose Guided Life as well as being the co-author of the book Becoming the Obvious Choice which has sold over 200,000 copies. Bryan is also the host of the "Build a Better You" Radio Show on Dallas/Fort Worth's premier Radio Station, WBAP 820 AM.

At all of his events, he continually stresses the importance of keeping your professional life and personal life in balance. Bryan practices what he teaches when he says that he goes home to his most important job: being an involved and dedicated husband and father. Bryan and his wife Margaret have three children: Nicole, Johnathan, and Zachary.

Cate Lawrence CPIM, C.P.M.

**Certified Management By Strengths Trainer, Qualified Myers-BriggsType Indicator Administrator  
Principal, Lawrence Research Associates**

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As founder and senior consultant at Lawrence Research Associates, Cate Lawrence delivers proven team building tools to optimize workforce performance and accelerate innovation and product development. She brings 20 years in business operations combined with graduate degrees in applied psychology and business administration to provide proactive training for immediate results. Her operations experience in heavy industry and Fortune 500 information technology companies includes new product development from drawing-board to mass production.

Chet Frame CPIM, CSCP

**Founder and Principal - Border Business Consultants**

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Mr. Chester H. Frame, CPIM, CSCP, is an educator, trainer, seminar presenter and management consultant with experience in implementations and customer support for customers around the world. Chet is the founder and head of Border Business Consultants, a bilingual, international consulting and training firm focused on improving efficiency in operations, supply chain management, and business processes through Lean, Six Sigma, and Kaizen. Mr. Frame has more than thirty-three years of hands on experience working in Operations Management and Logistics Management, having worked with companies like Tyco, Thomson Consumer Electronics, Philips, Cummins, Johnson & Johnson, General Electric, Johnson Controls, Teleflex, Delphi, Lexmark, and Lear.

Recently, BBC has expanded its market to include process improvement projects in Eastern Europe and Western Asia with companies like Ideal Standard, Curtis Electronics, Epiq, Novartis, and Hamilton Data Systems. They have been involved with process improvements with a division of Dover in the U.S. and Canada. Helping people acquire the skills necessary to understand continuous improvement and empowering them to make changes has lead to many successful projects.

One of the APICS nationally recognized presenters and trainers; Chet trains the trainers and led the TEAM Process in APICS. Chet started learning Materials Management and SPC in the 1970's while working for a U.S. automotive parts manufacturer. He has used his SPC and Six Sigma skills to improve manufacturing processes and administrative processes. He has applied the techniques to Supply Chain Management with a very high level of success.

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Chuck Connelly CFPIM, CIRM, CSCP, CPA

**General Manager – Excellence in Supply Chain Management**

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Chuck has extensive domestic and international experience in strategy, planning, operations, logistics, accounting/finance, information management, internal audit and in consulting. His experience extends across oil and gas, high technology, retail and fashion industries. Chuck has served as General Manager and Chief Operating Officer for Silver Express International, a leader in the design, manufacturer and delivery of fine jewelry. He was VP of Worldwide Supply Chain for Charming Charlie. Chuck has held executive and manager level positions at Compaq Computer Corporation and Texaco Inc.

Chuck is a dynamic facilitator, presenter, and instructor. He has conducted workshops covering Inventory Management, Lean, Project Management and supplier programs for employees at companies ranging from Shell Oil Companies, Hewlett Packard/Compaq, Benchmark Electronics, National Oilwell Varco, and Halliburton. Over the last eight years, Chuck has also served as a member of the APICS Board of Directors. He held positions as President, Vice President of Professional Development, Vice President of Marketing, and APICS 6 Packed Supply Chain Conference Director. During his tenure the chapter has enjoyed tremendous growth and success with their education programs and regional conferences. Chuck is an APICS Master Instructor.

Chuck holds a BBA degree in Accounting from the University of Houston and an MBA with areas of concentration in Finance and Management Information Systems from the University of Houston. He is now an Adjunct Professor at the University of Houston teaching ERP and supply chain to graduate students.

Chuck Nemer CPIM, MA-Leadership

**Process Improvement Instructor**

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Chuck Nemer has over 31 years of experience with organizations in all phases of Operations (Retail, Office, Healthcare, Govt., Manufacturing, and Education). His ability to lead, integrate business processes, and critically think out unique solutions, is used to successfully assist clients in understanding their organizational dynamics and implement improvements.

His business philosophy is based upon his belief that in today's highly competitive environment companies must constantly change and constantly adapt to thrive and survive. In addition, he believes solutions can be and should be foundationally built and simple.

His style of consulting and teaching is to provide hands on and interactive learning. People learn by engaging, understanding the "why" behind their decisions as well as the impact of their decisions. Clients are guided to the solution.

His broad and extensive subject matter expertise enables him to provide training in areas as diverse as Operations/Materials Certification Programs, Lean, Purchasing and related topics, Project Management, Communications, Leadership, Team Dynamics and Knowledge Management.

Chuck has a B.S. in Accounting from the University of Minnesota and an M.A. in Leadership from Augsburg College. He participates in the APICS association both locally and nationally and is certified as a CPIM. Chuck teaches and consults in APICS certification courses, Operations Management, Leadership and Lean for Manufacturing, Healthcare, Office and Education. Chuck also teaches drug store management classes for a major Retail Pharmacy Chain.

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Dan Marino CPIM

**Senior Partner of Marino Associates, LLC**

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Daniel A. Marino is a Senior Partner of Marino Associates, LLC a manufacturing consulting firm specializing in ERP/MRP II, Lean/Agile Manufacturing, JIT, Six Sigma, and related consulting and education. Prior to establishing his own firm Mr. Marino was a Senior Consultant with Robert Abair Associates.

Mr. Marino has also held the positions of Vice President of Manufacturing and Operations with Gerber Technology, Inc., Tolland, Connecticut, Director of Manufacturing and Materials, for a high tech CAD manufacturer, Vice President of Manufacturing for a large capital machine manufacturer, as well as Manufacturing Engineering Manager, and MRP II Project Manager for a large capital equipment manufacturer. A proven world class manufacturing executive, Mr. Marino has been fortunate to enjoy a track record of successfully directing the manufacturing activities of world leading companies. He is listed in "Who's Who in American Manufacturing".

Mr. Marino has more than thirty years in materials and manufacturing with experience in ERP, Lean/Agile Manufacturing process, JIT, MRP II, Capacity Planning, Lean Supply Chain Management, and Global Procurement. Mr. Marino has planned, structured, developed and directed company-wide training and education programs. Mr. Marino has implemented SAP's R3 ERP system in a global environment and Oracle's ERP system.

Mr. Marino has led the efforts of three acquisitions, two in the US and one in Europe. Dan has managed, in a multi-plant environment, facilities in the US and Europe. Dan's expertise in facility layout and product flow allowed for the consolidation of plants and major improvements in material flow and logistics. Dan has recently implemented Lean Manufacturing and Lean Supply Chain Management in a large manufacturing facility in Maine.

Mr. Marino has a Degree in Business Management. In addition, he has taken extensive courses in Manufacturing Engineering, completed a one-year technical program in Industrial Engineering, and achieved CPIM from the American Production and Inventory Management Society. He is a certified instructor for Boston University's Corporate Education Center. Mr. Marino also has extensive knowledge in both SAP and Oracle ERP systems.

As a popular public speaker, Mr. Marino has enjoyed delivering numerous presentations over the years to a variety of professionals and organizations. He is a frequent speaker and educator on the local, national and international level. He is a past member of the Board of Directors for the Manufacturing Association of Connecticut and a member and former VP of Education and Research of the American Production and Inventory Control Society.

Mr. Marino is considered a motivator and is recognized as leader in his field working with companies such as AT&T, Kodak, GE, Canberra, York Air Conditioning, Arris, Necco, Hussey Seating, Hasbro, Hadco, Lego and Natick Labs.

Deb Hansford CPIM, CIRM, CSCP, C.P.M., CSCP

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Deb Hansford is passionate about helping people learn and get excited about supply chain and operations management techniques. She started her career as a materials handler that progressed into management which provided the opportunity to understand first hand the many facets of managing inventory including purchasing. Her industry experience includes large and small manufacturing as well as distribution and theme parks. In her current role as the owner of her company she enjoys helping people learn in a fun and memorable environment. Her company slogan is Learn more, do more, earn more!

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Donald Clark CFPIM, CSCP

**Business Analyst at Clients First Business Solutions**

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Donald is a business analyst for Clients First Business Solutions, a national organization specializing in mid-tier business solutions to a wide range of industry. His professional experience has been focused in operations and manufacturing management and has held positions ranging from production manager through vice president of manufacturing prior to beginning his consulting career.

A Certified Fellow in Production and Inventory Management (CFPIM), and a Certified Supply Chain Professional (CSCP), he has more than 15 years experience teaching the APICS body of knowledge to a wide range of organizations as well as a variety of other operations related classes in numerous settings and to students with varying levels of experience as well as organizational position. Donald also creates and delivers educational presentations and seminars focusing on various aspects of supply chain, inventory, operations, quality and materials management.

Doug Howardell CPIM, PMP

**Principal, Symbiotic Solutions**

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Doug Howardell wants to change the world one company at a time. He is a certified by APICS as CPIM and by PMI as PMP. Doug's a long time independent consultant, and he really likes to impassion people to try new approaches and take on new challenges.

During the past twenty-five years he has been a key part of a large variety of process improvement projects. Doug has led projects to design new business processes and tools, and to select and implement new business systems. He has extensive experience and expertise in all aspects of project management and operations management. Doug is an active member of the APICS and the Project Management Institute.

In his consulting practice Mr. Howardell has assisted a wide variety of clients gaining first hand experience in commercial manufacturing, aerospace manufacturing, food distribution, capital equipment manufacturing and distribution, pharmaceuticals, electronic assembly, optics manufacturing and machine shops. He has helped large and small companies improve their bottom line.

Ehap Sabri PhD, CFPIM

**Author, Value Chain Strategist, and Business Management Professor**

**Email:** sabridallas@yahoo.com **Phone:** 214-213-3324

Dr. Ehap Sabri is a value chain strategist sought after for his expertise in strategy development and supply chain management. Dr. Sabri played a variety of advisory roles and provided consulting services for several fortune 100 companies to develop and implement best practice strategies and processes, thereby deriving value and significant cost reductions.

During Ehap's 15-year career, he has been recognized as a leading expert, management consultant, business professor, scholar, and author. Dr. Sabri's book, *Order Management Best Practices*, is required reading in several MBA programs. Dr. Sabri's recent book, *Lean & Agile Value Chains (LAVCs): A Guide for Next Level of Improvement\** offers practical proven tactics into every aspect of value chain process redesign and provides executives with a breakthrough start-to-finish roadmap to implement transformation program successfully.

Dr. Ehap Sabri has a doctorate in Industrial Engineering from the University of Cincinnati in Ohio. He is also a Certified Fellow in Production and Inventory Management (CFPIM), by APICS. He is an adjunct professor at the University of Dallas, and the University of Texas at Dallas for the MBA and PhD Programs. He also serves as the board president for non-profit public charter school.

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Honey Johnson CFPIM, CIRM, CSCP, CPM

**Implementation Consultant – MSS Technologies**

**Email:** hjohnson@msstech.com **Phone:** 303-271-1818 x123

Honey Johnson brings more than two decades of supply chain practical business knowledge to her current position as an implementation consultant with MSS Technologies. Honey's experience includes aerospace manufacturing, consumer package goods warehouse support as well as J.D. Edwards and Oracle ERP software knowledge. Combining her experience as a software systems integration quality engineer and industry awareness has given Honey a deep insight into supply chain management and practical business solutions. In addition to working at MSS, Honey is currently the VP of Education for the Colorado APICS Chapter. For the last 19 years Honey has actively instructed numerous APICS courses while maintaining four professional certifications.

Howard Forman CFPIM, CIRM, CSCP

**President of PIM Associates, Inc.**

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Howard Forman is president of PIM Associates, Inc. Howard has over 30 years of experience in the operational and supply chain environments, specializing in ERP system implementations, demand planning / forecasting, inventory reduction, supply chain management, operation, lean and business process improvements.

Howard is an active member of the Northern New Jersey Chapter of APICS where he is a Past President. He is a frequent speaker at various APICS dinner meeting, seminars, workshops, and conferences. He previously earned his CFPIM, CIRM and CSCP certification and is a qualified CPIM, CIRM, CSCP, Lean Enterprise Workshop and Global Sourcing series instructor. He is a graduate of Fairleigh Dickinson University with a MBA and BS in Business Management.

Karen Pentz CPIM, CSCP, MBA

**MEGlobal Americas - Supply Chain Improvement Specialist**

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Karen currently works for MEGlobal Americas in Midland, MI in the Supply Chain group, focusing on transportation and logistics optimization and improvements. She has over fifteen years experience in supply chain management, particularly in consumer products, and the automotive and chemical industries. Karen graduated from the University of North Carolina at Greensboro (UNCG) with an undergraduate degree in Information Systems and Operations Management. In addition, she holds a Masters in Business Administration, also from UNCG. Karen is currently working on her doctorate, a DBA at the University of Phoenix. Her dissertation topic is offshore sourcing decision-making.

Staying current in the field of supply chain management, Karen has been a member of the APICS Piedmont Triad Chapter since 1995, serving on the Board of Directors since 1996, and was Chapter President in 2001-2002. Prior to moving to Michigan in 2009 Karen taught logistics, transportation management, operations management, and supply chain courses part-time at the community college and university levels as well as teaching all of the APICS CPIM review classes. She has previously presented at regional APICS conferences and also presented at The American Institute of Higher Education Conference in 2008, talking about the need for the integration of ethics into the study of supply chain management in business schools.

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Ken Cowman

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Ken Cowman has been involved with APICS since he attended his first PDM in 1974 at the Hamilton Chapter. He is one of the founding officers of the Peel Chapter and has held a number of vice-president roles within Peel. He has over 18 years of education, seminar and workshop leadership experience.

Ken's career in operations management began in 1972 and progressed through material and production management positions until 1983 when he was recruited by a consulting firm. He has held executive management positions for over 20 years.

Other than being a father of four and grandfather of six, Ken's greatest joys come from seeing others 'get it and go with it' through his teaching and seminar leadership.

Irvin Varkonyi CSCP, PLog (Professional Logistician, Logistics Institute)

**Adjunct Professor and Marketing Manager - American Public University**

**Email:** [ivarkonyi@apus.edu](mailto:ivarkonyi@apus.edu) **Phone:** 703-334-3259

Irvin Varkonyi is Marketing Manager and Adjunct Professor in Transportation and Logistics Management at the American Public University, an entirely online, accredited university. In the post 9/11 period, Mr. Varkonyi created Supply Chain Operations Preparedness Education (SCOPE), a consulting firm focused on developing preparedness and resiliency planning for commercial and public sector enterprises, utilizing his three decades of industry experience with international airlines, express distribution and operations management.

Mr. Varkonyi is a frequent presenter at industry events such as ASIS, APICS Association for Operations Management and the Council of Supply Chain Management Professionals. He was actively involved with the Heritage Foundation on their DHS 2.0 project used by Secretary Michael Chertoff at the Dept of Homeland Security. Mr. Varkonyi is editor for the Professional Development column of the Defense Transportation Journal of the National Defense Transportation Association. He is past president of the DC Metro APICS chapter and the National Capital Area Roundtable of CSCMP. He received his BA from Clark University and his MBA from the Thunderbird School of Global Management.

Joe F. Schriever CIRM, CSCP, CTPM, CISA, CSTE, CQA

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Joe Schriever has recently retired after 30+ years in public and private sector management. He has successfully led seven turnaround projects in IT, procurement, materials management, and maintenance functions. Joe has led turnaround projects in telecommunications, electric, and water/wastewater utilities and in health and human services organizations. As an internal auditor, Joe performed financial, management, and operations reviews of operating units. He is currently the District Director for the Terra Grande District of APICS.

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Joseph Francis, Certified SCOR Professional  
**Executive Director at Supply Chain Council, Inc**

Joseph Francis is Executive Director for the Supply Chain Council (SCC). He is an acknowledged expert on Supply Chain, and business management with a particular focus on SCOR and related frameworks with groups including the Supply Chain Council, Brainstorm, DCI, IQPC, Delphi, and Open Group. He has advised companies as diverse as Air Products, IBM, PRTM, Cendant, Hewlett-Packard, SASOL, Home Depot and Ericsson on methodologies for SCOR and framework-based process management within their company's enterprises. He has lectured on or participated in research on framework-based with University of Houston Bauer College of Business, the Georgia Tech Logistics Institute, and the Gordon Institute of Business Science. He has been published often through various organizations on the exploitation and techniques of SCOR application in large enterprises. Mr. Francis is a former chairman of the Supply Chain Council SCORBoard and has worked with the council as Chief Technical Officer, and as volunteer for almost a decade. Prior to work with SCC, and running a small BPM consultancy, he created and directed of Hewlett-Packard's Business Process Management team for the CIO of HP, and had overseen the Supply Chain process merger between HP and Compaq, where he had worked for over a decade.

Lisa Anderson MBA, CSCP

**President - LMA Consulting Group, Inc**

**Email:** landerson@lma-consultinggroup.com **Phone:** 909-630-3943

Lisa Anderson is a senior operations and supply chain executive and founder and President of LMA Consulting Group, Inc. She is an expert in accelerating cash flow and streamlining operations. Her practice focuses on aligning people and revamping processes to improve performance. She excels at unlocking hidden value in order to achieve results that are rewarding for investors, employees, and customers alike. Lisa's core services include process control, mergers and acquisitions integration, turnarounds and project management. Lisa's been a featured speaker at several industry conferences and has been quoted in Industry Week, ABC News, and the Los Angeles Times. Lisa serves as President of the Inland Empire Chapter of APICS (the Association of Operations Management) and as an Advisory Board Member for the development of an Advanced Supply Chain Certification program at California State University Fullerton's Extended Education. She is Board Approved in Supply Chain Strategy by the Society for Advancement in Consulting (SAC), an APICS Certified Supply Chain Professional (CSCP), received an MBA with an emphasis in Finance from California State University at Fullerton and a BS in Business Administration with an emphasis in Operations Management from the University of North Carolina at Chapel Hill.

Luis Barcón CPIM, CIRM, CQM, C.P.M., PMP, CSCP, CPF

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## **Professional Experience**

- Experience as CEO, Plant Manager, Materials Manager, in Transnational Companies, worked for 15 years in the Industry
- CEO SCM Consulting Business Unit; 15 years in Business (Consulting in SCM, ERP Implementation, Class A in SC and SCOR Methodology)
- Around 25 customers in Latin America

## **APICS Experience**

- Founder of the APICS Guadalajara Chapter and officer for 9 years, mostly in marketing and sales and President.
- Vice-President APICS Terra Grande District (2002-2003)
- Worldwide Vice-President APICS (2004) Membership and Chapter Development
- Worldwide Vice-President APICS Education Development
- Terra Grande District – District Manager
- APICS Strategic Direction Committee
- APICS Nomination Committee

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Mike Bell

**New Products Supply Chain Manager - Hewlett Packard Co.**

**Email:** mike.bell2@hp.com **Phone:** 972-497-4881

## **HP - (HP bought Convex Computer 1995) Current**

Mike manages the New Products Materials Team to support the BCS Server Lab's time-to-market and design-to-cost goals by developing suppliers who can deliver reliable, timely prototypes. Also to enable the delivery of both high value & low touch solutions by working with the Supply Chain Materials Teams to implement cost effective, reliable supply chains. Insure that materials and capacity are available at time of need. Position includes purchasing, planning, & project management activities.

## **Convex Computer**

He was responsible for planning/purchasing related to material procurement, material control, inventory control, and shipping/receiving functions. Annual materials purchases in excess of \$250 million. Mike served as the Data Management Director developing operational processes and strategies for new product line which became one-third of company's revenues.

## **Texas Instruments**

Mike held multiple positions in four Texas locations that included site material/planning control, warehousing and purchasing activities, and materials/manufacturing management. Developed strategy for and managed a large PC distribution center and all activities associated with it. He was responsible for a staff of 120+ personnel.

## **Additional Information**

Mike graduated Cum Laude with degrees from St. Edwards University majoring in Business Management. Mike has been an APICS member since the early '80s in locations like Houston, College Station, Austin, and Dallas, Texas. He has served on the North Texas Chapter Board since 1992 and is the Past Chapter President. Mike also serves on the APICS Terra District Staff, responsible for chapter development. He has also been a member of other professional societies and is involved in many community organizations. Many of Mike's activities at H-P have been published in Electronics Purchasing, Purchasing Magazine, and Electronic Buyer's News.

Michael D. Ford CFPIM, CSCP, CQA, CRE

**Principal, TQM Works Consulting**

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Michael D. Ford, CFPIM, CSCP, CQA, CRE is Principal of TQM Works Consulting. He provides innovative solutions based on 25 years of experience in retail, distribution, manufacturing, and consulting. His work history includes software implementation, business planning, inventory control, distribution planning and corporate training. He has presented at over 200 industry events throughout the U.S. and Canada, and has provided nearly 3,000 hours of classroom training.

Ford is a graduate of SUNY-Buffalo, earning a B.S. in Industrial Engineering. Ford combines his technical expertise with personal skills to develop a unique "outside the box" approach to life's challenges. He specializes in delivering training that is "edu-taining."

Michael W. Gozzo CPIM, CSCP

**President and Founder of The Total Business Consulting Group, Inc.**

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Michael W. Gozzo is President and Founder of The Total Business Consulting Group, Inc., a firm specializing in counseling and education at all levels of management in the areas of Supply Chain, Lean Thinking, Just-In-Time, Total Quality Mgt., ISO Implementations & Auditing, Business Systems Selection & Implementation, Inventory Control and Production/Operations Management. With many years of practical operations experience, he offers a superlative background through his line, staff, training, and consulting activities.

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Mr. Gozzo has been exposed to many industries: Insurance Services, Pharmaceutical and Medical Instrumentation, Electronics, Automotive, Aerospace, Defense, Food Processing, Beverage Makers, Energy, Cosmetics, Furniture Mfg., Plastic & Metal Fabricators and Agriculture. Companies include Marsh-McClellan, Glaxo-Wellcome, Barr Labs., Johnson & Johnson-Cordis, Baxter Healthcare, Becton-Dickinson, Apple, SanDisk, Gigatronics, Sun Microsystems, Bendix Brake, Truck Lite, Allied Signal, Boeing, Lockheed, NASA, General Foods, Hilmar Cheese, Coca-Cola, PSE&G, Southern Cal. Edison, Lancome, Metro Furniture, Virco, Trend Plastics, Siemens Transportation, Fresh Express, and Comet Rice. He has consulted with them in preparing for operational changes. This included consideration for internal cultural change in concert with operating practice. Training played a significant part. Mike's practical experience regarding initiating and controlling change within an organization is evidenced in his book "People Empowerment-Success through Involvement".

Other experience in manufacturing and materials management spans such organizations as Timex Corporation, American Chain and Cable, Stanley Works, and other Fortune 100 companies. He has traveled and worked extensively in Canada, England, Hong Kong, Ireland, Scotland, Germany, Japan, Korea, Mexico, Indonesia, South Africa and Taiwan.

An Executive Program Masters Degree from the University of New Haven, as well as a Bachelor of Science in Finance from the University of Connecticut round out an impeccable background.

He is certified as a CPIM & CSCP by the Association of Operations Management (APICS). Michael is a member of the American Society for Quality (ASQ), Institute for Supply Management (ISM formerly NAPM), Society for Manufacturing Engineers (SME), and International Service Quality Association (ISQA). He has received training as an ISO Lead Assessor and has been respectively examined (#QMI1344/17).

Mr. Gozzo is the co-author of "Made In America - The Total Business Concept", "Just-In-Time Purchasing", "Supplier Certification", "Behind Bars: Bar Coding Principles and Applications", and "People Empowerment - Success Through Involvement". In addition, he authored the APICS training aid entitled "Cycle Counting." He has also been a reviewer of manuscripts and publications provided by Quality Press (an ASQ subsidiary).

Michael has instructed for many Professional Development Depts., including San Jose State University, University of Santa Cruz, Wright State University, Baldwin-Wallace College. He currently is an instructor for National University and is a certified instructor for APICS, professional society for operations management. He has been a member of the Board of Examiners for Florida Sterling Award and California Council for Excellence. In addition, he has been selected to Who's Who in American Manufacturing.

Mike Loughrin CLM, CSCM, CSCP

**CEO – Transformance Advisors Inc.**

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Mike Loughrin is a supply chain management professional with exceptional experience helping organizations craft lean supply chains through a balanced approach to defining strategy, improving processes, and leveraging technology. As a frequent speaker at various industry events, he provides informative and energizing presentations by leveraging his passion for seeking world class performance. Mike has been a thought leadership advisor on lean supply chains for Hewlett-Packard, has directed an end-to-end lean supply chain transformation for Sweetheart Cup Company, and has helped companies, such as Warner Home Video, Levi Strauss & Company, Alpine Electronics, and Compaq Computer, improve the performance of their supply chains. Mike is the Chief Executive Officer of Transformance Advisors, Director of Lean Six Sigma Programs for the International Supply Chain Education Alliance (ISCEA), and Chief Operations Officer for APICS Northern Colorado.

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Mike Walsh CPIM, QI

**Founder of The Quality Solutions Group**

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Mike is Founder of The Quality Solutions Group ([www.QSG.net](http://www.QSG.net)); a Business Education, Training and Workforce Development company specializing in Lean Supply Chain Management, Quality Tools Training, Strategic Quality Management, and Continuous Improvement Programs.

QSG has dozens of satisfied domestic clients in all industries, and has been successful in serving the needs of international clients in Mexico, Canada, France, Italy and India.

Michael has 30 years of business experience incorporating senior management, and as a consultant, and as a practitioner and as an educator. His operating and management experience includes materials, purchasing, quality, inventory control, logistics, production and security.

Michael has been an APICS member for nearly thirty years. Mike has been an APICS Qualified Instructor since 1996 and is a frequent speaker at chapter meetings, regional/ international conferences and workshops. Michael currently serves APICS as the President of the New Bedford APICS Chapter # 1.

Mike is the Executive Director of New England Seminars which operates Seminar 1 ([www.Seminar1.org](http://www.Seminar1.org)) – New England's premier supply chain conference and exposition.

Pam Somers CPIM, CIRM, CSCP

**President of Saw-Whet Solutions**

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Pam Somers is a dedicated Operations and Supply Chain Management professional with more than 22 years of comprehensive training and practical experience, including 17 years in the aerospace and defence industry.

Pam's career has included positions in Quality Assurance, Operations Management, and Business Systems Implementation. Her experience includes both operational and management roles as well as project and consulting assignments, ensuring successful client projects for providers of fully integrated advanced planning, scheduling and execution solutions.

Pam is currently president of Saw-Whet Solutions. The company offers consulting and training in progressive operations and supply chain strategies, including Systems Implementation, JIT/Lean, Total Quality Management, and Sales & Operations Planning, with a particular focus on managing change.

An active APICS volunteer, Pam has served on many committees at the association, district, and chapter levels.

As a trainer and educator, Pam has taught many students in various programs including the Instructor Development programs, the Fundamentals of Materials and Operations Management, and the APICS Certification Programs, and has developed and delivered numerous presentations and workshops on both technical and soft-skill topics.

Pam also serves on the board of directors for the Canadian Supply Chain Sector Council, a federally-sponsored organization with a mission to bring together partners in the sector to develop solutions to the human resource challenges faced by its stakeholders.

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Patrick Lucansky

**Executive Director of Value Innovation Partners, Ltd**

Mr. Patrick Lucansky is an Executive Director of Value Innovation Partners, Ltd. an operations improvement consulting firm specializing in the delivery of value through implementation of Lean Enterprise, Six Sigma Rescues and Supply Chain Management tools and techniques. Mr. Lucansky has held a variety of positions in the past including Production Manager and Director of Operations. Pat's strengths are in Lean Manufacturing, SCM, Out-Sourcing, Business Analysis, Process Mapping & Pharmacovigilance. He holds a BBA from the University of Iowa, an MBA from Illinois Institute of Technology, a CMC from Institute of Management Consultants and Teaches at the BA/MBA level in the Chicago area

Mr. Lucansky has co-authored dozens of articles published in PharmaChem Magazine (An international Pharma Journal) on the subject of Lean operations and one article published in the AME's Target magazine on supply chain redesign. He has presented this session prior to the IIE conference in Seattle 9/02, the AME national conference 11/02, AME Toronto 10/03, ASQ Quality Expo, Lincoln Foundation, NAM, NIQC and over 1200 other times to firms like Pfizer, Bayer, Johnson and Johnson, Avery Dennison, Graphic Packaging and ICI-Dulux. He is a member of IIE, IMC, AMA and AME.

Preston W. Blevins CFPIM, FBPICS (UK), CIRM, CSCP

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Preston W. Blevins is a consultant and project manager. He specializes in the implementation of good business practices for lean supply-chain management, e-collaboration and lean operations.

Preston's "hands-on", practitioner manufacturing industry experience spans twelve years. Positions held during that time include all positions associated with materials, manufacturing and plant management in a variety of manufacturing environments.

Following his manufacturing industry career, Preston has spent the last twenty-eight years in the consulting and the manufacturing software industry. Preston has had extensive international experience. He lived on multi-year extended assignments in the UK, Sweden and Belgium. Preston also has had project oversight in Asia-Pacific and India.

Preston's certifications by APICS include CFPIM, CIRM and CSCP (Certified Supply Chain Professional). He has had extensive volunteer involvement with APICS and is currently the Southwest District Director (Central – Southern California, Arizona, Nevada and Baja) and serves on the Global BOD.

Preston is also certified as a fellow by BPICS (now the UK Institute of Operational Management) and is an active member of AME and ASQ.

He has been a frequent speaker at major professional society conferences, manufacturing industry and technology forums and has published over thirty white papers.

Robert Burke CPIM, Lean Sensei, Six Sigma Black Belt, ISO Assessor

**Executive Director of Value Innovation Partners, Ltd**

**Email:** rburke@vipgroup.us **Phone:** 978-372-3469

Mr. Robert Burke is an Executive Director of Value Innovation Partners, Ltd. He holds a B.S. in Business Administration, is a certified Six Sigma Black Belt, Lean Sensei, CPIM from the Association of Operations Excellence (APICS), and holds an ISO 9000 Assessor certificate. He has held positions ranging from Materials Director, Production and Inventory Control Manager, Master Planner and Machinist. Bob provides training and implementation methods in areas of Lean Manufacturing, Pharmacovigilance, Supply Chain Management, Kaizen, Vendor Managed Inventory, Logistics Planning, Supplier Certification.

Mr. Burke has co-authored dozens of articles published in PharmaChem Magazine (An international Pharma Journal) and AME's Target magazine on the subject of Lean operations and manufacturing. He has presented

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this session over 700 other times to firms like Pfizer, Bayer, Johnson and Johnson, Trinity Industries, Medtronic, UL, Avery Dennison, Graphic Packaging and ICI-Dulux and at the numerous conferences. He is a member of AME , IIE, IMC, ASQ and APICS.

### **Conferences:**

- 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009 AME Annual Conference,
- 2000, 2001, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009 IIE/ASQ Annual Lean Conference
- 2005 and 2006 APICS Regional Seminars
- 2004, 2005, 2006 MESC Shanghai, China Lean Conference
- 2003, 2004 NAM Conference
- 2006 SHS/ IIE Healthcare Conference
- 2006 Lincoln Foundation
- 2006 Annual CMW Conference
- 2007, 2008 , 2009 NEPCOM / OEM Boston
- 2007, 2008 Kavaq: Saudi Arabia, Oman, Bahrain 6 Day Leadership Development and Lean Manufacturing Optimization

Srikanth Srinivas CPIM

**Director of Client Value at River Logic**

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Srikanth Srinivas is passionate about helping companies maximize value by making focused changes to critical variables. He has over 20 years of experience in integrated business planning, performance management and supply chain management. His global career has taken him to Australia, Canada, China, India, Korea, Mexico, Singapore, Taiwan and the United States. He has authored books & articles and presented at forums such as APICS (American Production and Inventory Control Society) and SCC (Supply Chain Council), CSCMP (Council of Supply Chain Management Professionals), CVCR (Center for Value Chain Research) and Supply Chain & Logistics Forum.

Srikanth is the Director of Customer Value at River Logic, where he is entirely dedicated to helping clients leverage integrated business planning frameworks to improve competitiveness and business performance. Prior to River Logic, he was worked at Accenture and i2 Technologies in leadership positions.

Free copies of the (JBL) Journal of Business Logistics (valued at \$74.95 for non members) in which Srikanth's article on "Effective Performance Management" was published will be given to 10 people who stay till the end, stay engaged, ask good questions, and make me feel good(!). In the words of the editor of JBL, "Srinivas uses a novel way to explain six key aspects of effective performance management systems using a flight analogy." Concepts from this paper will be explored further in the presentation.